

STUDY SESSION AGENDA TUESDAY July 24, 2018

ALL TIMES LISTED ON THIS AGENDA ARE SUBJECT TO CHANGE

11:00 A.M.	ATTENDEE(S): ITEM:	Barry Gore / Tricia Allen ACED Annual Work Plan – 2 nd Quarter Update
11:30 A.M.	ATTENDEE(S): ITEM:	Nancy Duncan Open Gov Transparency Portal
12:00 P.M.	ATTENDEE(S): ITEM:	Jeffery Maxwell Update on 58 th CIP Project
12:15 P.M.	ATTENDEE(S): ITEM:	Raymond Gonzales Administrative Item Review / Commissioner Communications



STUDY SESSION AGENDA ITEM

DATE: July 24, 2018

SUBJECT: ACED Plan of Work: 2nd Qtr Update

FROM: Barry Gore, Tricia Allen (ACED Staff)

AGENCY/DEPARTMENT: ACED

ATTENDEES: Barry Gore, Tricia Allen, Kristin Sullivan

PURPOSE OF ITEM: Provide update on the Annual Plan of Work

STAFF RECOMMENDATION: Informational only

BACKGROUND:

Per the Professional Services Agreement, ACED is required to meet with the Board of County Commissioners to discuss its Annual Work Plan and providing quarterly status updates on achieving the scope of services identified in the Professional Services Agreement.

AGENCIES, DEPARTMENTS OR OTHER OFFICES INVOLVED:

Economic Development

ATTACHED DOCUMENTS:

See attachment

FISCAL IMPACT:

Please check if there is no fiscal impact . If there is fiscal impact, please fully complete the section below.

Fund:

Cost Center:

	Object	Subledger	Amount
	Account		· · · · ·
Current Budgeted Revenue:			
Additional Revenue not included in Current Budget:			
Total Revenues:			

	Object	Subledger	Amount
	Account	1	
Current Budgeted Operating Expenditure:			\$131,516
Add'l Operating Expenditure not included in Current Budget:			
Current Budgeted Capital Expenditure:			
Add'l Capital Expenditure not included in Current Budget:			
Total Expenditures:			

New FTEs requested:	YES	X NO
Future Amendment Needed:	YES	X NO

Additional Note:

APPROVAL SIGNATURES:

Raymond H. Gorzales, County Manager

Bryan Ostler, Deputy County Manager

APPROVAL OF FISCAL IMPACT:

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Alisha Reis, Deputy County Manager

Patti Duncan, Deputy County Manager



Plan of Work: 2nd QTR 2018 Update

July 24, 2018

Business Retention and Expansion

BRE Visits 2nd QTR 2018

	1 st QTR	2 nd QTR	
	2018	2018	YTD Totals
			24Visits
Visits	13 Visits	11 Visits	(GOAL:
			100)
Jobs	550	126	676
Capital Investment	\$1M	\$850K	\$1.8M



Business Retention and Expansion

Business Retention & Expansion Companies Visited in 2nd QTR 2018

COMPANY	MUNICIPALITY
Platte River Networks	Uninc AC
Advanced Circuits	Aurora
Repurposed Materials	Uninc AC
Wanco	Arvada
A-1 Organics	Uninc AC
Metro Mix	Uninc AC
Custom Tool Supply	Aurora
Right Stuff Equipment	Uninc AC
Ultimax Inc.	Uninc AC
Arrow Sheet Metal	Uninc AC
Direct Lumber & Door	Uninc AC
Allegro Coffee	Thornton
Good Bread (Bluepoint Bakery)	Uninc AC



Business Retention and Expansion

Business Retention & Expansion 2nd QTR 2018

Challenges Raised and Being Addressed by ACED

- ► Housing Affordability
- ► Workforce finding and keep it!



Primary Employment Attraction Prospects 2nd QTR 2018 Prospects: (By Source) Site Selectors Company 10% 17%_ Metro Dever/OEDIT_ 11% **Brokers** 62%



Primary Employment Attraction

Major Company Announcements 2nd QTR 2018

COMPANY	TOTAL CAPEX	JOBS	MUNICIPALITY
Ascent Geometrics	\$4M	79	Westminster
Shamrock Foods	\$5M	85	Aurora
Cabinet Warehouse	\$7M	60	Aurora
Colorado Quality Products	\$5M	19	Aurora



Primary Employment Attraction TOTAL CAPEX, Jobs and Incentives 2nd QTR 2018

	YTD2018
# OF JOBS	1,533
TOTAL CAPEX	\$193M
2018 Tax rebate amount	\$601,590 in eligible tax rebates for 2018



Marketing and Outreach

Marketing and Outreach 2nd QTR 2018

	2nd QTR 2018	YTD Totals
Presentations/ Marketing Campaigns	8	19 (GOAL: 30)
Website		
	Data and More Data	
Outreach Efforts		
	Denver Metro Commercial Assn of Realtors	
	ACEC Community Forum	
	JLL	
	Lee and Associates	
	Dean Callen & Co.	

What's New in 2018?

Opportunity Zones - UPDATE

The federal tax law signed December 2017 has created an Opportunity Zone program that encourages private investments in select economic destressed communities. Using New Market Tax Credit qualified census tracts, Colorado can submit 125 tracts to be included in the program (Colorado has 500 tracts that qualify - the state has created a ranking system to help identify the most distressed communities). All states are required to have proposals submitted to the US Treasury by mid-March 2018.

ACED helped our municipal and community partners evaluate proposed tracts and lead the evaluation process for tracts in Unincorporated Adams County. Adams County has 9 tracks nominated to be approved by the US Treasury Department:

Adams	Adams 81	Aurora
Adams	Adams 83.53	Aurora
Adams	Adams 86.06	Brighton
Adams	Adams 89.01	Commerce City
Adams	Adams 92.02	Thornton
Adams	Adams 93.21	Federal Heights
Adams	Adams 96.04	Westminster
Adams	Adams 96.06	Uninc. AC
Adams	Adams 150	Uninc AC



What's New in 2018?

StartUp North - Pitch Competition November 8, 2018

First Annual countywide Business Plan and Pitch competition with cash prizes and wrap-around, in-kind services to highlight promising Adams County companies.

- Two tracks (primary employers, other small biz and startups)
- Open to small businesses and startups (25 or fewer employees)
- Open to newer businesses (5 years or younger)
- Business must be located (headquartered) in Adams County





July 17 - July 19, 2018

5 Site Selectors will get an up-close look at our economy, our infrastructure, our industries, and the quality of our workers.

The Site Consultants will be briefed, queried, networked, and will speak to Adams County leaders on our assets, deficits, and will make recommendations on gaining/maintaining a competitive advantage.

Topics: Millennial CEO Panel Dinner at The Stanly Marketplace AC Real Estate and The Adams County Advantage at The Ranch CC Tour of Amazon Thornton or Tour of TradeCraft Fitzsimons Innovation Campus Site Selectors Panel (Feedback Breakfast)









STUDY SESSION AGENDA ITEM

DATE: July 24, 2018

SUBJECT: Open Gov Transparency Portal

FROM: Nancy Duncan, Budget Manager

AGENCY/DEPARTMENT: Budget Office and County Manager's Office

ATTENDEES: Nancy Duncan, Budget Manager

PURPOSE OF ITEM: Demonstration of OpenGov

STAFF RECOMMENDATION: Informational Only

BACKGROUND:

The State of Colorado is requiring each local government to participate in a transparency initiative subject to items included in the revenues and expenditures for each local government.

AGENCIES, DEPARTMENTS OR OTHER OFFICES INVOLVED:

Budget Office and County Manager's Office

ATTACHED DOCUMENTS:

None

FISCAL IMPACT:

Please check if there is no fiscal impact \boxtimes . If there is fiscal impact, please fully complete the section below.

Fund:

Cost Center:

	Object	Subledger	Amount
	Account		
Current Budgeted Revenue:			
Additional Revenue not included in Current Budget:			
Total Revenues:			

	Object Subledger Amount
	Account
Current Budgeted Operating Expenditure:	
Add'l Operating Expenditure not included in Current Budget:	
Current Budgeted Capital Expenditure:	
Add'l Capital Expenditure not included in Current Budget:	
Total Expenditures:	

New FTEs requested:

YES NO

YES

NO

Future Amendment Needed:

Additional Note:

Informational Only

APPROVAL SIGNATURES:

Gonzales, County Manager avmo

Bryan Ostler, Deputy County Manager

APPROVAL OF FISCAL IMPACT:

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Alisha Reis, Deputy County Manager

Patti Duncan, Deputy County Manager

Revised: 2018-Jan05



STUDY SESSION AGENDA ITEM

DATE: June 24th, 2018

SUBJECT: East 58th Avenue; Washington to York

FROM: Jeffery Maxwell, PE, PTOE, Director of Public Works

AGENCY/DEPARTMENT: Public Works

ATTENDEES: Jeffery Maxwell, René Valdez

PURPOSE OF ITEM: Discuss recommendation to address current conditions of East 58th Avenue

STAFF RECOMMENDATION: To address a portion of the road with a Mill and Overlay treatment

BACKGROUND:

East 58th Avenue from Washington to York Street is an ongoing Capital Improvement Project (CIP). The last updated date for start of construction is now 2020.

The County Asset Management System recommended a road surface treatment back in 2015 for some of the road segments on this road. However, since it was to be reconstructed the treatment did not occur.

Public Works is providing two options to address the current condition of the road.

- Option 1 No Action
- Option 2 Mill and Overlay on portions of the road to provide and improved road surface with minimal expenditures.

AGENCIES, DEPARTMENTS OR OTHER OFFICES INVOLVED:

ATTACHED DOCUMENTS:

PowerPoint Presentation

FISCAL IMPACT:

Please check if there is no fiscal impact . If there is fiscal impact, please fully complete the section below.

Fund: 13

Cost Center: 3055

	Object Account	Subledger	Amount
Current Budgeted Revenue:			
Additional Revenue not included in Current Budget:			
Total Revenues:			

	Object Account	Subledger	Amount
Current Budgeted Operating Expenditure:			
Add'l Operating Expenditure not included in Current Budget:	7820		\$7,000,000
Current Budgeted Capital Expenditure:			
Add'l Capital Expenditure not included in Current Budget:			
Total Expenditures:			\$7,000,000

New FTEs 1	requested:
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YES

YES

NO

Future Amendment Needed:

Additional Note:

APPROVAL SIGNATURES:

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Raymond H. Gonzales, County Manager

Alisha Reis, Deputy County Manager

Bryan Ostler, Deputy County Manager

Patti Duncan, Deputy County Manager

APPROVAL OF FISCAL IMPACT:

Budget

East 58th Avenue

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ETSUNARCE					E Université de la comparation			The last of the la	and City of Denve	r, Bureau o	f Land Ma	nagement, Esri, Hi	TRE, Garmin, IN	ICREMENT P. USGS, EPA, USDA
= =	ID	▲ Street	Route Back	Route Ahead	Pavement Classificat	Jurisdicti Paven	nentThi	Functional Clas	Length	Area	Estim	Inspected OCI	Width	Ľ *
	24221-011	E 58th Ave	Marion Dr	Franklin St	AC Asphalt Concrete	6	5.218736	Principal Arterial	854.72 ft	683	56.72	59.24	24 ft	
V	24221-012	E 58th Ave	Ogden St	Downing St	AC Asphalt Concrete	7	7.160964	Principal Arte	195.83 ft	156	22.57	24.46	24 ft	
	24221-013	E 58th Ave	Emerson St	Ogden St	AC Asphalt Concrete	8.20	8436364	Principal Arte	477.59 ft	382	23.91	25.94	24 ft	
	24221-014	E 58th Ave	Washington St	Washington St	AC Asphalt Concrete	8	3.466634	Principal Arterial	340 ft	272	54.47	57.4	80 ft	
	24221-015	E 58th Ave	Clarkson St	Emerson St	AC Asphalt Concrete	B	8.399328	Principal Arte	282.68 ft	226	33.23	35.53	52 ft	🕑 View 🗎

Interim Solutions for Existing Condition of E 58th Avenue

Option 1 – Do nothing

- Construction currently scheduled to start in 2020
- Road deterioration will continue at a faster rate
- No monies spent on road that will be completely reconstructed
- Option 2 Interim Mill and Overlay
 - Existing Overall Condition Indexes below 40
 - Cost approximated at \$100,000
 - Will improve road conditions of proposed road segments until reconstruction starts